



EXPERIENCE

David Wallace works in a partnership with his father, Dave Wallace, CCIM, SIOR in CRE Consultants Naples office providing exceptional brokerage services where as a team, they specialize in office, industrial, land and investment properties.

David relocated to Naples and earned his Florida Real Estate license in early 2014. He oversees operations, business development, negotiations, sales, asset management and client services for The Wallace Team.

Prior to joining CRE Consultants, David was a Sales Consultant for Paychex, Inc. He began his career as an inside sales representative in Rochester, N.Y. As the top performer in his rookie class, he was promoted to 401k outside sales representative where he engaged a client base of 1400+ small to medium-sized businesses in a 100-mile territory. After spending 3 years in Boston, David accepted a transfer to Charlotte, N.C. to cover territory from Charlotte to Hilton Head, SC.

David's strong background in sales, negotiations, data mining, project management and market research, combined with his positive outlook, high drive, persistence and attention to detail, facilitate excellent working relationships with the brokerage community, landlords and tenants.

The Wallace team's extensive experience working with individual, multi-property and local investors as well as out of country clients brings value and first-class service to every transaction. Their strong partnership marries two generations of thinking and years of client-focused solutions.

EDUCATION

- Clarkson University, Bachelor's degree in Business and Technology Management with a Concentration in Entrepreneurship and Innovation
- Real Estate Sales License – State of Florida

CLIENTS REPRESENTED

- Adler Realty Group
- Bank of America
- Helios Colliers
- Uccello

RECENT SUCCESSSES	LANDLORD REP LEASES		SIZE	SALES		SIZE	PRICE
	Collier Park of Commerce		80,000 SF	Naples Village Square		39,924 SF	\$7,025,000
	Commerce Center of Naples		70,000 SF	Commerce Center of Naples		50,000 SF	\$5,400,000
	Pelican Bay Financial Center		30,000 SF	168 Commercial Boulevard		40,000 SF	\$4,408,000
	Beachway Professional Center		12,000 SF	Royal Palm Center		22,165 SF	\$4,330,000