



EXPERIENCE

As a founding partner, Randal Mercer has assisted in guiding the company since 1998. He has been instrumental in developing company policies for new business development, client relations, brokerage services and asset services.

Randy is currently responsible for commercial property transactions, asset management and investment analysis for our clients. His brokerage specialty is office/investment properties and he has been considered one of Southwest Florida's market leaders for decades.

ACHIEVEMENTS

- CRE Consultants' Top Producer (2008, 2009, 2012, 2013, 2014, 2015, 2017, 2018, 2019, 2020, 2021)
- CoStar Power Broker: Office Leasing Transaction Volume (2006-2021)

AFFILIATIONS

- Gulfshore Business Magazine: Community Advisory Board (2011-2019)
- Lee Building Industry Association: 1st Vice President, Board of Directors (2011-2021)
- Southwest Florida Leadership Initiative: Chairman (2010-2012)
- Executive Oversight Regulatory Committee: Chairman, EROC Appointed by Lee County Commissioners (1992-2021)
- Real Estate Investment Society: Past President (2001-2002)
- Ritz Carlton Club (Aspen, CO): President, Board of Directors (October 2012-2018)

CLIENTS REPRESENTED

- AIG
- Allstate Insurance
- Bank of America
- Brookwood Financial
- Busey Bank
- Camuto
- Edison National Bank
- First American Bank
- Lee Memorial Health System
- Lennar
- Merrill Lynch
- Morgan Stanley
- Nationwide Insurance
- Prudential Securities
- Shaw Aero Realty Corporation
- State Farm Insurance
- Stonegate Bank

RECENT
SUCCESSSES

LEASES	SIZE
Source Interlink Companies, Inc.	96,500 SF
Hertz Equipment Rental Corporation	76,581 SF
Palisades Office Park	43,200 SF
WCI Communities, Inc.	28,418 SF
Florida Family	22,571 SF
Global HR	22,553 SF

LEASES	SIZE	
9260 Estero Park Commons	22,480 SF	
Pulte, Inc.	19,724 SF	
Arthrex	16,682 SF	
SALES	SIZE	PRICE
Brookwood – AIG	421,324 SF	\$43,150,000
1100 5 th Ave S Building	52,706 SF	\$16,000,000